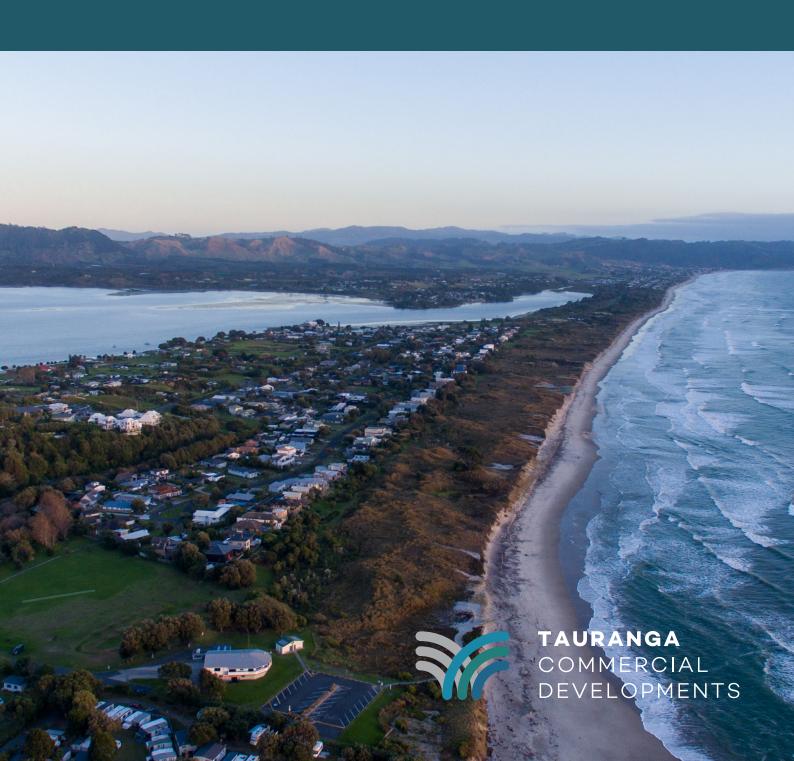
# ANNUAL REPORT 2025

Tauranga Commercial Developments Limited



## Tauranga Commercial Developments Limited

Annual Report and Financial Statements

For the year ended 30 June 2025

## Tauranga Commercial Developments Limited Directors' Declaration For the year ended 30 June 2025

Tauranga Commercial Developments Limited ('the Company') is a joint venture partnership between Quayside Properties Limited and Commercial Fund Investors Limited. Quayside Properties Limited is a wholly owned subsidiary of Quayside Holdings Limited whose ultimate controlling entity is the Bay of Plenty Regional Council. As a consequence, Tauranga Commercial Developments Limited is deemed to be a 'Council Controlled Trading Organisation' under the Local Government Act 2002. Tauranga Commercial Developments Limited was incorporated on 30<sup>th</sup> October 2018.

Tauranga Commercial Developments Limited is part of the 'Quayside Group'. The Quayside Group's Statement of Intent, prepared in accordance with the Local Government Act 2002, covers prudent financial management and risk management. The Quayside Group achieved all its objectives as set out in the Statement of Intent for the year ended 30 June 2025. Refer to note 14 for further information.

The directors are pleased to present the financial statements of Tauranga Commercial Developments Limited for the year ended 30 June 2025.

For and on behalf of the Board of Directors:

 ${\sf Director-Michael\,Jefferies}$ 

Director - Scott Adams

#### Tauranga Commercial Developments Limited Annual Financial Statements For the year ended 30 June 2025

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#### INDEPENDENT AUDITOR'S REPORT

#### TO THE JOINT VENTURERS OF TAURANGA COMMERCIAL DEVELOPMENTS LIMITED

The Auditor-General is the auditor of Tauranga Commercial Developments Limited (the Company). The Auditor-General has appointed me, Ed Louden, using the staff and resources of KPMG, to carry out the audit of the financial statements and performance information of the Company on his behalf.

#### We have audited:

- the financial statements of the Company on pages 5 to 15, that comprise the statement of financial position as at 30 June 2025, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date and the notes to the financial statements that include accounting policies and other explanatory information; and
- the performance information of the Company for the year ended 30 June 2025 on pages 16 to 21.

#### **Opinion**

#### In our opinion:

- the financial statements of the Company:
  - o present fairly, in all material respects:
    - its financial position as at 30 June 2025; and
    - its financial performance and cash flows for the year then ended; and
  - comply with generally accepted accounting practice in New Zealand in accordance with New Zealand Equivalents to International Financial Reporting Standards Reduced Disclosure Regime; and

#### The performance inforamtion:

- accurately reports, in all material respects, the Company's actual performance compared against
  the performance targets and other measures by which the Company's performance can be
  judged in relation to the Company's objectives in its statement of intent for the year ended 30
  June 2025; and
- has been prepared, in all material respects, in accordance with section 68 of the Local Government Act 2002 (the Act).

Our audit was completed on 30 September 2025. This is the date at which our opinion is expressed.

#### Basis for our opinion:

We carried out our audit in accordance with the Auditor-General's Auditing Standards, which incorporate the Professional and Ethical Standards and the International Standards on Auditing (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the *Responsibilities of the auditor for the audit of the financial statements and the performance information* section of our report.



We have fulfilled our responsibilities in accordance with the Auditor-General's Auditing Standards. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of the Board of Directors for the financial statements and the performance information

The Board of Directors is responsible on behalf of the Company for preparing financial statements that are fairly presented and that comply with generally accepted accounting practice in New Zealand. The Board of Directors is also responsible for preparing the performance information in accordance with the Act.

The Board of Directors is responsible for such internal control as it determines is necessary to enable it to prepare financial statements and the performance information that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements and the performance information, the Board of Directors is responsible on behalf of the Company for assessing the Company's ability to continue as a going concern. The Board of Directors is also responsible for disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless the Board of Directors either intend to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors' responsibilities arise from the Local Government Act 2002.

#### Responsibilities of the auditor for the audit of the financial statements and the performance information

Our objectives are to obtain reasonable assurance about whether the financial statements and the performance information, as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit carried out in accordance with the Auditor-General's Auditing Standards will always detect a material misstatement when it exists. Misstatements are differences or omissions of amounts or disclosures, and can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of shareholders, taken on the basis of these financial statements and the performance information.

As part of an audit in accordance with the Auditor-General's Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. Also:

We identify and assess the risks of material misstatement of the financial statements and the
performance information, whether due to fraud or error, design and perform audit procedures
responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide
a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is
higher than for one resulting from error, as fraud may involve collusion, forgery, intentional
omissions, misrepresentations, or the override of internal control.



We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

- We evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- We conclude on the appropriateness of the use of the going concern basis of accounting by the Board of Directors and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements and the performance information or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- We evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- We evaluate the overall presentation, structure and content of the performance information, including the disclosures, and assess whether the performance information achieves it's statutory statutory purpose of enabling the Company's shareholders to judge the actual performance of the Company against its objectives in its statement of intent.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Our responsibilities arise from the Public Audit Act 2001.

#### Other Information

The Board of Directors is responsible for the other information. The other information comprises all of the information included in the annual report and financial statements other than the financial statements and the performance information, and our auditor's report thereon.

Our opinion on the financial statements and the performance information does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the financial statements and the performance information, our responsibility is to read the other information. In doing so, we consider whether the other information is materially inconsistent with the financial statements and the performance information or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on our work, we



conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Independence

We are independent of the Company in accordance with the Auditor-General's Auditing Standards, which incorporate the independence requirements of Professional and Ethical Standard 1: *International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand)* issued by the New Zealand Auditing and Assurance Standards Board.

Other than the audit, we have no relationship with, or interests in, the Company.

Ed Louden KPMG

On behalf of the Auditor-General Wellington, New Zealand

30th September 2025

#### Tauranga Commercial Developments Limited Statement of Comprehensive Income For the year ended 30 June 2025

	Note	30 June 2025 \$000	30 June 2024 \$000
Rental and Lease Income		197	139
Expenses	4	(121)	(125)
Other Income		50	-
Profit/(loss) before income tax		126	14
Income tax benefit	5	3	-
Net profit/(loss) for the period		129	14
Other comprehensive income		-	-
Total comprehensive income		129	14

#### Tauranga Commercial Developments Limited Statement of Changes in Equity For the year ended 30 June 2025

	Share capital	Additional shareholder capital contributions	Retained earnings	Total Equity
	\$000	\$000	\$000	\$000
Opening balance at 1 July 2023 Comprehensive income	6,000	590	1,995	8,585
Net profit/(loss) for the period	-	-	14	14
Total comprehensive income	-	-	14	14
Balance at 30 June 2024	6,000	590	2,009	8,599
Opening balance at 1 July 2024 Comprehensive income	6,000	590	2,009	8,599
Net profit/(loss) for the period	-	-	129	129
Total comprehensive income	-	-	129	129
Balance at 30 June 2025	6,000	590	2,138	8,728

## Tauranga Commercial Developments Limited Statement of Financial Position As at 30 June 2025

	Note	30 June 2025 \$000	30 June 2024 \$000
Assets			
Current assets			
Cash and cash equivalents		196	64
		196	64
Non-current assets			
Deferred tax asset		3	-
Investment property	7	8,550	8,550
		8,553	8,550
Total assets		8,749	8,614
<b>Liabilities</b> Current liabilities			
Trade and other payables	8	(21)	(15)
Provision for tax		-	-
Total current liabilities		(21)	(15)
Net assets		8,728	8,599
Equity			
Share capital	9 (a)	6,000	6,000
Shareholder capital contributions	9 (b)	590	590
Retained earnings		2,138	2,009
Total equity		8,728	8,599

These financial statements have been authorised for issue by the Board of Directors on 30 ceptember 2025.

Director – Michael Jefferies

Director – Scott Adams

#### Tauranga Commercial Developments Limited Statement of Cash Flows For the year ended 30 June 2025

Cash flows from operating activities		
cash nows from operating activities		
Receipts from customers	246	139
GST received	8	-
Payments to suppliers and directors	(122)	(113)
Net cash flow from operating activities	132	25
Cash flows from investing activities		
Improvements to investment property	-	-
Net cash flow from investing activities	-	-
Cash flows from financing activities		
Additional shareholder capital contributions	-	
Net cash flow from financing activities	-	-
Net increase (decrease) in cash and cash equivalents	132	25
Cash and cash equivalents at the beginning of the year	64	39
Cash and cash equivalents at the end of the year	196	64

Tauranga Commercial Developments Limited Notes to the Financial Statements For the year ended 30 June 2025

#### 1 Reporting Entity

Tauranga Commercial Developments Limited (the Company) is a company incorporated and domiciled in New Zealand and registered under the Companies Act 1993. The Company is a joint venture between Quayside Properties Limited and Commercial Fund Investors Limited.

The Company is a council-controlled trading organisation as defined under Section 6 of the Local Government Act 2002, as the parent company of Quayside Properties Limited is Quayside Holdings Limited, whose ultimate controlling entity is the Bay of Plenty Regional Council.

The primary purpose of the Company is the purchase and development of commercial real estate assets in Tauranga. The Company is a for-profit entity.

#### 2 Basis of Preparation

#### Statement of compliance

The financial statements of the Company have been prepared in accordance with the requirements of the Local Government Act 2002, which includes the requirement to comply with generally accepted accounting practice in New Zealand (NZ GAAP).

The financial statements comply with New Zealand Equivalents to International Financial Reporting Standards – Reduced Disclosure Regime ("NZ IFRS RDR") and other applicable Financial Reporting Standards as appropriate to for-profit entities. The Company is a reporting entity for the purposes of the Financial Reporting Act 2013 and its financial statements comply with that Act.

#### NZ IFRS - reduced disclosure regime

The Company applies External Reporting Board Standard A1 'Accounting Standards Framework (For-profit Entities Update)' ('XRB A1'). For the purposes of complying with NZ GAAP, the Company is eligible to apply Tier 2 For-profit Accounting Standards (NZ IFRS RDR) on the basis that it is not a large for-profit public sector entity.

The financial statements were approved by the Board of Directors on 30 September 2025.

#### **Basis of measurement**

The financial statements have been prepared on a historical cost basis except that the following assets are stated at their fair value: investment properties.

#### **Presentation currency**

These financial statements are presented in New Zealand dollars (\$), and where presented, rounded to the nearest thousand.

#### Changes in accounting policies

There have been no changes in accounting policies.

#### 2 Basis of Preparation (continued)

#### Use of estimate and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have a significant effect on the amount recognised in the financial statements, are detailed below:

Valuation of investment properties (note 7).

#### Classification of property

The Company owns a property, which has been purchased for long term capital appreciation or rental rather than for short-term sale in the ordinary course of business. The directors in applying their judgement have classified these properties as investment property according to NZ IAS 40.

#### 3 Material Accounting Policies

#### Revenue

The principal source of revenue is rental income.

Rental income is recognised on a straight line basis over the leases term. Lease incentives provided to tenants are amortised on a straight line basis over the non-cancellable portion of the lease to which they relate, as a reduction of rental income.

#### Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less. Bank overdrafts, when applicable, are shown within borrowings in current liabilities in the Statement of Financial Position.

#### Trade and other receivables

Trade and other receivables are measured at amortised cost less provision for impairment.

#### **Investment properties**

Investment properties are property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, used in the production or supply of goods or services or for administrative purposes. Where part of the investment property is used for administrative purposes, the property is deemed to be investment property if an insignificant portion is held for this purpose. Investment properties are measured at cost on initial recognition and subsequently at fair value with any change therein recognised in profit or loss. Cost includes any expenditure that is directly attributable to bringing the investment property to a working condition for their intended use and capitalised borrowing costs.

Any gain or loss on disposal of an investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

Any improvements in investment property will be recognised initially at cost whilst the work is in progress, and will subsequently be included in the fair value revaluation once the work is complete.

Tauranga Commercial Developments Limited Notes to the Financial Statements For the year ended 30 June 2025

#### 3 Material Accounting Policies (continued)

#### Trade and other payables

Trade and other payables are stated at amortised cost.

#### Share capital

Incremental costs incurred in the issue of ordinary shares and share options are recognised as a deduction from equity.

#### Non-derivative financial instruments

Non-derivative financial instruments comprise trade and other receivables, cash and cash equivalents, trade and other payables and loans and borrowings.

A financial instrument is recognised if the Company becomes a party to the contractual provisions of the instrument. Financial assets are derecognised if the Company's contractual rights to the cash flows from the financial assets expire or if the Company transfers the financial asset to another party without retaining control or substantially all risks and rewards of the asset.

Non-derivative financial instruments are recognised initially at fair value. Subsequent to initial recognition, financial instruments are measured at amortised cost using the effective interest method, less any impairment losses.

#### Goods and services tax

All amounts are shown exclusive of Goods and Services Tax (GST), except for trade receivables and trade payables that are stated inclusive of GST.

#### Income tax

Income tax expense includes components relating to current tax and deferred tax.

Current tax is the amount of income tax payable based on the taxable profit for the current year. Current tax also includes adjustments to income tax payable in respect of prior years.

Deferred tax is the amount of income tax payable or recoverable in future periods in respect of temporary differences and unused tax losses. Temporary differences are differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which the deductible temporary differences or tax losses can be utilised.

Deferred tax is not recognised if the temporary difference arises from the initial recognition of goodwill or from the initial recognition of an asset or liability in a transaction that affects neither accounting profit nor taxable profit.

Current tax and deferred tax are measured using tax rates (and tax laws) that have been enacted or substantively enacted at balance date.

Current and deferred tax is recognised against the profit or loss for the period, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

#### 4 Expenses

	e 2025 000	30 June 2024 \$000
	(15)	(17)
	(7)	(7)
	(33)	(42)
	(17)	(9)
	(46)	(50)
	(3)	-
	(121)	(125)

#### 5 Income tax

	30 June 2025 \$000	30 June 2024 \$000
ciliation of effective tax rate		
efore tax for the period	126	14
tax for the period at 28%	(35	(4)
ments		
Tax losses utilised	38	4
Unutilised tax losses		<u>-</u>
tax benefit	3	-

#### 6 Deferred taxation

#### **Deferred Tax Asset**

At 30 June 2025, the Company has recognised a deferred tax asset of \$3,130 (2024: not recognised) in relation to cumulative tax losses of \$11,177 (2024: \$136,738). The deferred tax asset has been recognised as it is now considered probable that future taxable profits will be available against which the Company can utilise the benefits of these losses.

This change in recognition reflects the new lease agreement in place with Bay of Plenty Regional Council, which supports the expectation of sufficient future taxable income.

#### 7 Investment properties

	30 June 2025 \$000	30 June 2024 \$000
Opening balance  Fair value gains on valuation	8,55 <b>0</b> -	8,550
Balance at 30 June	8,550	8,550
Lease income from investment properties	197	139
Expenses from investment property generating income	80	93

The property is located at 63 – 69 Spring Street, Tauranga. From 1 April 2025 a new tenant has signed an agreement to lease the property previously used as a commercial car park. The property will now be developed and utilised as a layover and bus park for Bay of Plenty Regional Council (BOPRC) buses. The date of the most recent external valuation at 63-69 Spring Street was 30 June 2025, carried out by Preston Rowe Paterson, Tauranga. This was a desktop valuation to confirm the accuracy of the internal valuation carried forward from June 2023 when the fair value of \$3,491 per square metre was adopted (2022: \$3,650).

#### 8 Trade and other payables

	30 June 2025 \$000	30 June 2024 \$000
Trade and other payables	(21)	(15)
Balance as at 30 June	(21)	(15)

Trade and other payables are non-interest bearing and are normally settled on 30-day terms. The carrying value of trade and other payables approximates their fair value.

Tauranga Commercial Developments Limited Notes to the Financial Statements For the year ended 30 June 2025

#### 9 Capital and reserves

#### (a) Share capital

	30 June No.		30 June 2024 No.
rdinary shares			
ning balance		1,200	1,200
ordinary shares		-	-
June		1,200	1,200

The holders of the ordinary shares are entitled to dividends as declared from time to time and all shares have equal voting rights at meetings of the Company, and rank equally with regard to the Company's residual assets on wind up. All shares are fully paid.

#### (b) Additional shareholder capital contributions

	30 June 2025 \$000	30 June 2024 \$000
Opening balance	590	590
Additional shareholder capital contributions	-	-
Balance at 30 June	590	590

The additional shareholder capital contributions are non-reciprocal. They are therefore classed as equity and there is no requirement to repay the amounts under any circumstances. Repayment is at the discretion of the Company.

#### 10 Financial instruments

#### **Categories of financial instruments**

	30 June 2025 \$000	30 June 2024 \$000
Financial assets at amortised cost		
Cash and cash equivalents	196	64
Financial liabilities at amortised cost		
Trade and other payables	(21)	(15)

GST receivable/(payable) which is included within trade and other receivables/(payables) in the statement of financial position, is not classified as a financial instrument.

Tauranga Commercial Developments Limited Notes to the Financial Statements For the year ended 30 June 2025

#### 11 Related party transactions

#### Identity of related parties

#### **Ultimate controlling parties**

The Company is 50% owned by Quayside Properties Limited, and 50% owned by Commercial Fund Investors Limited. Quayside Properties Limited is part of the Quayside Group which is ultimately owned by the Bay of Plenty Regional Council.

#### Key management personnel

The Company has a related party relationship with its directors. The Company has no employees.

#### Other related entities

Other related parties include subsidiaries and equity accounted investees in the Quayside Group; ultimate controlling entity the Bay of Plenty Regional Council; and joint venture partner Carrus Properties Limited.

Related party transactions during the year include:

- Rates payments to Bay of Plenty Regional Council \$2,688 (2024: \$2,590)
- Lease income and outgoings recovered from Bay of Plenty Regional Council \$85,503 (2024: nil)
- Payment of share of insurance costs recharged by Carrus Properties Limited \$650 (2024: \$620)
- Rates balance outstanding to Bay of Plenty Regional Council \$235 (2024: nil)

There were no related party debts written off or forgiven during the period (2024: nil).

#### Transactions with key management personnel

There has been no director remuneration.

#### 12 Operating leases as a lessor

Included in the investment property is a ground lease to Bay of Plenty Regional Council (BOPRC) for the property to be developed and utilised as a layover and bus park for BOPRC buses. The lease is for a fixed term of five years, expiring 31 March 2030, with no right of renewal or early termination. The annual lease amount is \$296,000 + GST

#### 13 Capital commitments and contingencies

The Company has no contractual commitments (2024: nil).

#### 14 Subsequent events

There have been no events subsequent to balance date which would materially affect the financial statements.

#### 15 Quayside Group Performance Information

The Company is a member of the *Quayside Group*. The *Quayside Group* is required to prepare a Statement of Service Performance reporting on performance measures and results. Recorded below are the ten targets and results of the *Quayside Group's* Statement of Intent categorised under five portfolio activities.

#### Port portfolio

The Quayside Group has a majority shareholding in Port of Tauranga.

Objective	Measure	2025 Result	
Hold Port of Tauranga shareholding on behalf of Council.	Maintain at or above a minimum level of shareholding as directed by Council.	Quayside held 54.14% of Port of Tauranga shares as at 30 June 2025.	

Target met: Yes

The Port of Tauranga continues to provide the *Quayside Group* and Council with dividend returns and long-term capital growth. The *Quayside Group* is a long-term investor in Port of Tauranga and must maintain a minimum level of shareholding in accordance with Council policy. The *Quayside Group* cannot sell any Port shareholding without the endorsement from Council.

Of significant interest to shareholders of Quayside is the financial performance of the Port of Tauranga and the participation rate of Quayside as shareholder in governance of the Port of Tauranga.

	30 June 2025	30 June 2024
Shareholding		
ssued shares*	680,581,230	680,581,230
Quayside shares	368,437,680	368,437,680
% held By Quayside	54.14%	54.14%
Operations		
Operating revenues	\$464.7m	\$417.4m
Results from operating activities	\$228.4m	\$198.8m
Net profit	\$173.4m	\$90.8m
Jnderlying profit**	\$126.0m	\$102.7m
Cash flows		
Ordinary dividends paid out	\$106.8m	\$100.7m
Ordinary dividends received by Quayside	\$57.8m	\$54.5m
Ordinary dividends as percent of underlying profit	85%	98%
Dividend declared post balance date	\$66.0m	\$59.2m
Asset Backing		
Share price (last bid price)	\$6.81	\$4.72
Market value of Port	\$4,634.7m	\$3,211.7m
Market value of Quayside Holding	\$2,509.1m	\$1,735.3m
Net asset backing per share (dollars per share)	\$3.40	\$3.27
Governance		
Number of directors	7	7
Number of Quayside affiliated directors	2	2

<sup>\*</sup>Includes treasury shares

Further information on Port of Tauranga's non-financial performance can be found in its Annual Report or on its website www.port-tauranga.co.nz.

<sup>\*\*</sup>Underlying profit after tax is a non-GAAP financial measure which excludes items considered to be one-off and not related to core business such as changes to tax legislation and impairment of assets. Underlying profit after tax does not have a standardised meaning prescribed by GAAP and therefore may not be comparable to similar financial information presented by other entities

#### **Investment Returns**

Performance target	Performance measure	2025 result
Generate long-term commercial returns across the Investment Portfolio.	Five year rolling gross return target of 7.0% per annum Note the targeted return metric will be reviewed as part of the external	7.1% 5-Year Compound annual growth rate (CAGR)
	SIPO review.	2024 did not include the same measure

Target met: Yes

The Quayside Group achieved its SOI performance measure for the five years ended 30 June 2025. The portfolio delivered a **7.1% p.a.** gross return on a compound annual growth (CAGR) basis, meeting the SOI target of **at least 7.0% p.a.** 

This result is calculated from audited accounting values, adjusted to fair value for equity-accounted investees where the carrying amount is not considered representative of fair value ("Investment Values"), using a five-year CAGR methodology applied to the Investment Portfolio NAV of \$427 million at 30 June 2025.

The 5-year CAGR reflects cross-funding adjustments, accounting for times when the Investment Portfolio funded or was funded by other Quayside Group segments (Port and Special Purpose Assets). Such adjustments include costs-to-serve, for which 45% of governance costs is assumed to be allocated to the Investment Portfolio.

Performance target	Performance measure	2025 result	
Provide a resilient dividend to Council.	Dividend paid in accordance with Quayside Distribution Policy.	\$47m distributed to BOPRC as dividend, in line with SOI (2024: \$45m)	•

Target met: Yes

The Quayside Group met its dividend resilience target for the year, with a total distribution of \$47 million, consistent with the expectations set out in the Statement of Intent (SOI) and by the Bay of Plenty Regional Council (BOPRC).

This distribution slightly exceeds the indicative amounts derived from the current Distribution Policy, which remains under review as at 30 June 2025. The outcome reflects our commitment to maintaining stable and reliable returns and demonstrates our ability to deliver on shareholder expectations while supporting long-term financial sustainability.

Performance target	Performance measure	2025 result	
Investment policies that promote a sustainable and diversified fund.	Independent review of Statement of Investment Policy and asset allocations.	SIPO externally reviewed by Mapua Wealth	

Target met: Yes

The Quayside Group has met its investment governance target for the year. A comprehensive independent review of the Statement of Investment Policy and Objectives (SIPO) and associated asset allocations was undertaken by Mapua Wealth, with the updated SIPO formally approved by the Board in December 2024.

This review has reinforced the robustness of our investment framework, ensuring continued alignment with strategic objectives, prudent risk management, and best practice governance standards.

#### **Strategic Assets**

Performance target	Performance measure	2025 result
Develop the Rangiuru Business Park to create long term benefit for the Bay of Plenty region.	Deliver Stage 1a Rangiuru Business Park by late 2025 and Stage 1b by late 2026.	Quayside has sold 8.7ha in Rangiuru Business Park, confirming demand. Stage 1a completes in 2025 with Stage 1b in 2026—boosting growth in Bay of Plenty.

Target met: Yes

The Quayside Group has achieved a key milestone with the unconditional sale of 8.7 hectares within Stage 1a of the Rangiuru Business Park, validating market demand for this strategically located industrial hub. Leveraging disciplined capital allocation, proactive risk management, and close collaboration with regional stakeholders, Quayside remains on track to complete Stage 1a by late 2025 and reach practical completion of Stage 1b by late 2026. These developments will unlock significant economic value, attract high-quality tenants, and advance Quayside's commitment to sustainable growth for the Bay of Plenty—while upholding the highest standards of safety, quality, and environmental stewardship.

#### **Responsible Investment**

Performance target	Performance measure	2025 result	
Be a responsible investor that aligns capital with achieving a healthy, sustainable society, environment, and economy.	Independent Review of Responsible Investment Policy. Publish climate related disclosures.	Quayside's Responsible Investment Policy went through an independent review, and its Climate Disclosure was filed on 31 Oct 2024	•

Target met: Yes

As part of the recent Statement of Investment Policy and Objectives (SIPO) review, Mapua Wealth independently assessed Quayside's Responsible Investment Policy against leading market standards. In addition, Quayside's Climate-Related Disclosure (CRD) statement was filed on 31 October 2024, demonstrating transparency and compliance with emerging regulatory expectations. Together, these actions confirm that the responsible-investment framework meets or exceeds best-practice benchmarks, reinforcing Quayside's dedication to sound governance, environmental stewardship, and long-term value creation.

Performance target	Performance measure	2025 result	
Build climate resilience into investment decision-making.	Investment due diligence and decision papers include comprehensive climate resilience consideration.	Quayside includes climate- resilience checks in all investment decisions.	•

Target met: Yes

The *Quayside Group* embeds comprehensive climate-resilience analysis in every investment due-diligence and decision paper. While a formal manager-selection framework is still being finalised, each of Quayside's three most recent commitments—Waterman Fund 5, Pacific Equity Partners, and Direct Capital—was approved only after undergoing dedicated climate due-diligence reviews, ensuring alignment with Quayside's responsible-investment objectives.

#### An Engaging Place to Work

Performance target	Performance measure	2025 result
Our kaimahi are valued, supported and passionate about their work.	Employee Engagement Survey achieves >78% rating.	2025 is 80%. (2024: n/a this is a new measure)

Target met: Yes

Performance target	Performance measure	2025 result	
Our kaimahi represent our community in an environment of diversity and inclusiveness.	Review of Diversity and Inclusion (D&I) metrics.	D&I metrics are reviewed annually by the People, Culture and Safety Committee.	•
	Annual Report on progress against D&I metrics.	D&I metrics are reported in the annual report.	

Target met: Yes

There is continued focus on Quayside's Employee Value Proposition to encourage diversity and inclusion in its recruitment practices, as well as focussed initiatives to build on Quayside's culture of inclusion.

#### **Social License to Operate**

Performance target	Performance measure	2025 result
Our stakeholder engagement is honest, transparent, and respectful and our community understands and supports our purpose.	Increase Net Promoter Score (NPS) FY25 ≥ 5% of previous year or ≥85%.	NPS score in 2025 was 91%. (2024: 96%)

Target met: Yes

While the Net Promoter Score is a slight decrease from 2024, which yielded a result of 96%, Quayside maintains a target of at or above 85%.

Performance target	Performance measure	2025 result
Our recognition of Te Tiriti o Waitangi is meaningful and supports decision making.	>40% of our kaimahi are competent in our cultural competency framework	63% of our kaimahi are defined as competent against Quayside's cultural competency framework.

Target met: Yes

Quayside's cultural competency framework requires assessment of understanding of Te Tiriti of Waitangi (amongst other aspects). Quayside's cultural competency framework—developed internally — defines competence for our organisation, requires staff to self-assess and agree a rating with their manager at year-end, and is finally moderated by GM Operations for consistency and recording on the employee file.

#### Governance

This activity relates to the policies and procedures the *Quayside Group* will adopt to satisfy governance requirements and expectations and ensures that open dialogue exists between the *Quayside Group* and Council, so that Council are kept informed of all significant matters relating to the *Quayside Group* at the earliest opportunity.

Performance measure	Performance target	2025 result
Quayside operates independently of Council and the Fund is managed in a prudent commercial manner.	Quayside Board has a majority of independent directors.	The Quayside Board has seven appointed Directors, of which four are independents (M Wynne, D Fear, F Whineray, K Horne)
	Quayside Board holds regular meetings.	Regular meetings are held by the Quayside Board throughout the year, with seven meetings held during the period.
	Quayside maintains the following committees that meet regularly:  - Audit and Risk  - People, Culture and Safety  - Investment  Quayside reports regularly to Council via publication of annual and interim reports, presentations, briefings, and	The committees met regularly during the period:  - Audit and Risk: five meetings  - People, Culture and Safety: four meetings  - Investment: six meetings  Quayside presented to Council:  - 23 October 2024 (Briefing)
	workshops.	- 27 March 2025 (Briefing) - 18 June 2025 (Briefing)  Quayside has a Board approved internal
	Maintain a robust internal and external audit function.	audit plan which is monitored by Audit and Risk. The external audit is conducted by KPMG.  All policies are reviewed in accordance
	Regular review of company policies and frameworks.	with the Policy & Charter Schedule or as directed by our Board.
	Regular internal compliance auditing,	The Board has defined risk appetite statements and has undertaken a review of the risk management framework.
	Defined risk appetite and risk management framework.	An Annual Board Performance review was undertaken during the period.
	Annual Board Performance Review.	

Target met: Yes

The Group maintains strong governance practices and policies, with regular review.

#### **NZDX** Issuer

This activity relates to requirements for the *Quayside Group* to satisfy the New Zealand Exchange Listing Rules as a New Zealand Debt Exchange listed company.

Performance measure	Performance target	2025 result
Quayside maintains regulatory compliance with its obligations as a market issuer.	Financial Reporting in accordance with Financial Markets Conduct Act 2013.  Quayside complies with NZX Listing Rules, including Continuous Disclosure obligations.	Filing of interim and annual financial statements achieved within legislative timelines.  Board receives regular reporting on PPS compliance in line with NZX requirements.

Targets met: 13/13



## Tauranga Commercial Developments Limited Statutory information For the year ended 30 June 2025

#### Information used by directors

During the financial period there were no notices from directors of Tauranga Commercial Developments Limited requesting to use information received in their capacity as a director which would not otherwise have been available to them.

#### Indemnification and insurance of directors and officers

The Company has arranged policies of Directors' and Officers' Liability Insurance and separate Directors' and Officers' defence costs insurance.

#### **Donations**

No donations were made by Tauranga Commercial Developments Limited during the period ended 30 June 2025 (2024: nil).

#### **Directors**

The following directors of Tauranga Commercial Developments Limited held office during the period ended 30 June 2025:

- D Caloni
- P Adams
- S Adams
- M Jefferies

There was no director remuneration.

#### Loans

There were no loans by Tauranga Commercial Developments Limited to directors.

#### **Employees**

Tauranga Commercial Developments Limited does not have any employees.

#### Auditor's remuneration

The following amounts are payable to the auditors of the company for the year:

KPMG: Audit Fees \$14,746 (GST excl)

### **Tauranga Commercial Developments Limited Directory**

#### **Registered office**

61 Westmoreland Rise Bethlehem Tauranga 3110 Ph: (07) 579 3300

#### **Postal address**

PO Box 345 Tauranga

#### **Auditors**

Ed Louden of KPMG
On behalf of the Auditor-General
247 Cameron Road
Level 2
Tauranga 3110
New Zealand

#### Solicitor

Sharp Tudhope Level 4 Devonport Road Tauranga 3110