

Toi Moana Trust

Annual Report 2023



Quayside Securities Limited as Trustee for Toi Moana Trust

Director's Declaration

For the year ended June 2023

The Toi Moana Trust is part of the Quayside Group for governance purposes. The Toi Moana Trust Statement of Intent was prepared in accordance with the Local Government Act 2002 and covers prudent financial management and risk management. The Trust achieved most of its objectives as set out in the Statement of Intent for the year ended 30 June 2023. Refer to note 5 for further information.

The performance of Quayside Securities Limited as Trustee for Toi Moana Trust in undertaking its monitoring and advisory functions will be assessed with respect to:

- The quality of financial and other analysis.
- The robustness and accuracy of the information relied upon in providing advice.
- The clarity, timeliness and materiality of advice.
- Compliance with the shareholder's expectation that there should be "no surprises" arising from the company.
- Compliance with the shareholder's expectation for optimal commercial performance from the company.

Achievements

During the year the Bay of Plenty Regional Council (Council) has been fully informed by the directors as to the performance of Quayside Securities Limited as Trustee for Toi Moana Trust. The performance has met the shareholder's expectations as defined in the Quayside Group's Statement of Intent.

The directors of Quayside Securities Limited, as Trustee for the Toi Moana Trust, are pleased to present the financial statements for the year ended 30 June 2023.

For and on behalf of the Board of Directors:



Director



Director

Quayside Securities Limited as Trustee for Toi Moana Trust

For the year ending 30 June 2023

Contents	Page
Auditor's Report	1
Income Statement	5
Statement of Comprehensive Income	6
Statement of Changes in Equity	7
Statement of Financial Position	8
Statement of Cash Flows	9
Notes to the Financial Statements	10
Statutory Information	23
Directory	24

Independent Auditor's Report

To the readers of Toi Moana Trust's financial statements and performance information for the year ended 30 June 2023

The Auditor-General is the auditor of Toi Moana Trust (the Trust). The Auditor-General has appointed me, Leon Pieterse, using the staff and resources of Audit New Zealand, to carry out the audit of the financial statements and performance information of the Trust, on his behalf.

Opinion

We have audited:

- the financial statements of the Trust on pages 5 to 13 and pages 16 to 21 that comprise the statement of financial position as at 30 June 2023, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date and the notes to the financial statements that include accounting policies and other explanatory information.
- the performance information of the company on page 14 and 15.

In our opinion:

- the financial statements of the Trust on pages 5 to 13 and pages 16 to 21:
 - present fairly, in all material respects:
 - its financial position as at 30 June 2023; and
 - its financial performance and cash flows for the year then ended; and
 - the performance information of the Trust; and
 - comply with generally accepted accounting practice in New Zealand in accordance with New Zealand Equivalents to International Financial Reporting Standards Reduced Disclosure Regime.
- the performance information of the company on page 14 and 15 presents fairly, in all material respects, the company's actual performance compared against the performance targets and other measures by which performance was judged in relation to the company's objectives for the year ended 30 June 2023.

Our audit was completed on 29 August 2023. This is the date at which our opinion is expressed.

The basis for our opinion is explained below. In addition, we outline the responsibilities of the Trustees and our responsibilities relating to the financial statements and the performance information, we comment on other information, and we explain our independence.

Basis for our opinion

We carried out our audit in accordance with the Auditor-General's Auditing Standards, which incorporate the Professional and Ethical Standards and the International Standards on Auditing (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the Responsibilities of the auditor section of our report.

We have fulfilled our responsibilities in accordance with the Auditor-General's Auditing Standards.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of the Trustees for the financial statements and performance information

The Trustees are responsible on behalf of the Trust for preparing financial statements that are fairly presented and that comply with generally accepted accounting practice in New Zealand. The Trustees are also responsible for preparing the performance information for the Trust.

The Trustees are responsible for such internal control as they determine is necessary to enable the preparation of financial statements and performance information that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements and performance information, the Trustees are responsible on behalf of the Trust for assessing the Trust's ability to continue as a going concern. The Trustees are also responsible for disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless the Trustees intend to wind-up the Trust or to cease operations, or have no realistic alternative but to do so.

The Trustees' responsibilities arise from the Local Government Act 2002.

Responsibilities of the auditor for the audit of the financial statements and the performance information

Our objectives are to obtain reasonable assurance about whether the financial statements and performance information, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit carried out in accordance with the Auditor-General's Auditing Standards will always detect a material misstatement when it exists. Misstatements are differences or omissions of amounts or disclosures and can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of readers taken on the basis of these financial statements and performance information.

We did not evaluate the security and controls over the electronic publication of the financial statements and performance information.

As part of an audit in accordance with the Auditor-General's Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. Also:

- We identify and assess the risks of material misstatement of the financial statements and performance information, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- We evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Trustees.
- We conclude on the appropriateness of the use of the going concern basis of accounting by the Trustees and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements and performance information or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- We evaluate the overall presentation, structure and content of the financial statements and the performance information, including the disclosures, and whether the financial statements and the performance information represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Trustees regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Our responsibilities arise from the Public Audit Act 2001.

Other information

The Trustees are responsible for the other information. The other information comprises the information included on pages 22 to 25, but does not include the financial statements and the performance information, and our auditor's report thereon.

Our opinion on the financial statements and the performance information does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the financial statements and performance information, our responsibility is to read the other information. In doing so, we consider whether the other information is materially inconsistent with the financial statements and performance information or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on our work, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Independence

We are independent of the Trust in accordance with the independence requirements of the Auditor-General's Auditing Standards, which incorporate the independence requirements of Professional and Ethical Standard 1: International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand) (PES 1) issued by the New Zealand Auditing and Assurance Standards Board.

Other than the audit and the audit of the Quayside group entities, we have no relationship with, or interests in, the Trust.



Leon Pieterse
Audit New Zealand
On behalf of the Auditor-General
Tauranga, New Zealand

Quayside Securities Limited as Trustee for Toi Moana Trust
Income Statement
For the year ended 30 June 2023

	Note	30 June 2023 \$000	30 June 2022 \$000
Income			
Dividend income	6 (a)	1,645	1,547
Net fair value gains / (losses) on financial assets through profit or loss	6 (b)	4,514	(750)
Operating income / (loss)		6,159	797
Expenses			
Trading and other expenses	7 (a)	(405)	(234)
Operating expenses		(405)	(234)
Operating profit/(loss) before finance costs and taxation		5,754	563
Finance income	8	1,295	31
Profit/(loss) before income tax		7,049	594
Income tax expense	9	-	-
Net profit/(loss) after tax		7,049	594

Quayside Securities Limited as Trustee for Toi Moana Trust
Statement of Comprehensive Income
For the year ended 30 June 2023

	30 June 2023 \$000	30 June 2022 \$000
Net profit/(loss) after tax	7,049	594
Other comprehensive income	-	-
Total comprehensive income for the period	7,049	594

Quayside Securities Limited as Trustee for Toi Moana Trust
Statement of Changes in Equity
For the year ended 30 June 2023

	Units issued \$000	Retained earnings \$000	Total equity \$000
Balance at 1 July 2021	45,000	2,001	47,001
Net profit/(loss) after tax	-	594	594
Total comprehensive income	-	594	594
Changes in issued capital	-	-	-
Distributions to unit holders	-	(4,500)	(4,500)
Balance at 30 June 2022	45,000	(1,905)	43,095
Balance at 1 July 2022	45,000	(1,905)	43,095
Net profit/(loss) after tax	-	7,049	7,049
Total comprehensive income	-	7,049	7,049
Changes in issued capital	25,000	-	25,000
Distributions to unit holders	-	(3,500)	(3,500)
Balance at 30 June 2023	70,000	1,644	71,644

Quayside Securities Limited as Trustee for Toi Moana Trust
Statement of Financial Position
As at 30 June 2023

	Note	30 June 2023 \$000	30 June 2022 \$000
Assets			
Current assets			
Cash and cash equivalents		4,516	292
Trade and other receivables	10	250	37
Total current assets		4,766	329
Non-current assets			
Other financial assets	12	67,116	42,849
Total assets		71,882	43,178
Liabilities			
Current liabilities			
Trade and other payables	13	239	83
Net assets		71,643	43,095
Equity			
Paid up units		70,000	45,000
Retained earnings		1,643	(1,905)
Total equity		71,643	43,095

These financial statements have been authorised for issue by the Board of Directors on 29th August 2023



Director



Director

Quayside Securities Limited as Trustee for Toi Moana Trust
Statement of Cash Flows
For the year ended 30 June 2023

	30 June 2023 \$000	30 June 2022 \$000
Cash flows from operating activities		
Dividends received	1,563	1,539
Interest received	400	18
Payments to suppliers	(249)	(238)
Net cash flow from operating activities	1,714	1,319
Cash flows from investing activities		
Proceeds from sale of investments	1,804	13,164
Purchase of investments	(20,811)	(11,483)
Net cash flow from investing activities	(19,007)	1,681
Cash flows from financing activities		
Proceeds from the issue of units	25,000	-
Distributions	(3,500)	(4,500)
Net cash flow from financing activities	21,500	(4,500)
Effects of exchange rate changes on cash and cash equivalents	17	(23)
Net increase in cash and cash equivalents	4,224	(1,523)
Cash and cash equivalents at the beginning of the year	292	1,815
Cash and cash equivalents at the end of the year	4,516	292

Quayside Securities Limited as Trustee for Toi Moana Trust

Notes to the Financial Statements

For the year ended 30 June 2023

1 Reporting entity

Toi Moana Trust (the “Trust”) was established under a Trust Deed (Quayside Investment Trusts) on 1st July 2019.

Quayside Securities Limited is the Trustee for Toi Moana Trust. These financial statements are for Toi Moana Trust. The Parent and ultimate controlling entity is the Bay of Plenty Regional Council. The Trust is a council-controlled trading organisation as defined under Section 6 of the Local Government Act 2002, by virtue of the Council’s right to appoint the Board of Quayside Holdings Limited.

The Trust is a Portfolio Investment Entity (PIE) for the purpose of income taxation in New Zealand. The Trust has investments in listed shares. The Trust is classified as a for-profit entity.

For the purposes of these financial statements, the Quayside Group comprises Quayside Holdings Limited and its subsidiaries. Toi Moana Trust while not a subsidiary of Quayside Holdings Limited, is considered to be within the Quayside Group for governance purposes, by virtue of the fact that Quayside Securities Limited is the appointed Trustee.

Group Ownership					
Parent				Type of Business	Ownership
Quayside Holdings Ltd (QHL)				Holding Company	100%
	Subsidiaries				
	Aqua Curo Limited			Aquaculture	100%
	Quayside Investment Trust (QIT) *			Trust	100%
	Quayside Securities Limited (QSL) *			Trust	100%
	Quayside Properties Limited (QPL)			Regional Benefit Investment	100%
	Real Asset Subsidiaries				
	Quayside Barnett Place Limited			Real Asset Investment	100%
	Quayside Mystery Valley Limited			Forestry	100%
	Quayside Fortside Drive Limited			Real Asset Investment	100%
	Quayside Tauriko Limited			Real Asset Investment	100%
	Quayside Te Papa Tipu Limited			Real Asset Investment	100%
	Quayside The Vault Limited			Real Asset Investment	100%
	Joint Ventures				
	Huakwai Services Limited			Horticulture (Kiwifruit)	50% 50%
	Tauranga Commercial Developments Ltd (TCD)			Commercial Property JV	50% 50%
	Lakes Commercial Developments Ltd (LCD) **			Commercial Property JV	50% 25% 25%
	HRL Property Limited			Real Asset Investment	63.7%
		Subsidiary			
	Quayside Unit Trust (QUT) *	Port of Tauranga Ltd		Parent company	
			Port of Tauranga Trustee Company Limited	Holding Company	
			Quality Marshalling Limited	Port operations	
			Timaru Container Terminal Limited	Port operations	
			Northport Limited	Port - Associate Company	
			Prime Port Timaru Limited	Port - Associate Company	
			Port Connect Limited	Port operations - Associate Company	
			Coda Group Limited	Port operations - Associate Company	
			Ruakura Inland Port LP	Port JV - Associate Company	
Other					
Toi Moana Trust*			Managed by QHL	Trust	

* QSL is trustee of TMT, QUT and QIT
** LCD is 50% QPL and 25% QHL

Quayside Securities Limited as Trustee for Toi Moana Trust

Notes to the Financial Statements (continued)

For the year ended 30 June 2023

2 Basis of preparation

Statement of compliance

These financial statements have been prepared in accordance with the requirements of the Local Government Act 2002, which includes the requirement to comply with generally accepted accounting practice in New Zealand (NZ GAAP).

The financial statements comply with New Zealand Equivalents to International Financial Reporting Standards – Reduced Disclosure Regime (“NZ IFRS RDR”) and other applicable Financial Reporting Standards as appropriate to for-profit entities. The Trust is a reporting entity for the purposes of the Financial Reporting Act 2013 and these financial statements comply with that Act.

NZ IFRS – Reduced disclosure regime

The Trust applies External Reporting Board Standard A1 ‘Accounting Standards Framework (For-profit Entities Update)’ (‘XRB A1’). For the purposes of complying with NZ GAAP, the Trust is eligible to apply Tier 2 For-profit Accounting Standards (NZ IFRS RDR) on the basis that it is not a large for-profit public sector entity.

The financial statements were approved by the Board of Directors on 29th August 2023.

Basis of measurement

The financial statements have been prepared on the historical cost basis except that the following assets and liabilities are stated at their fair value: other financial assets mandatorily measured at fair value through the income statement. The methods used to measure fair values are discussed further in note 4.

The financial statements have been prepared on the going concern basis.

Functional and presentation currency

These financial statements are prepared in New Zealand dollars (\$), which is the Trust’s functional currency. Where presented, all financial information has been rounded to the nearest thousand.

Changes in accounting policies

There have been no changes in accounting policies. The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have a significant effect on the amount recognised in the financial statements relates to the valuation of financial instruments (refer note 4(b)).

Quayside Securities Limited as Trustee for Toi Moana Trust
Notes to the Financial Statements (continued)
For the year ended 30 June 2023

3 Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

a) Foreign currency

Transactions in foreign currencies are translated into the functional currency at the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies, are recognised in the income statement.

b) Financial instruments

(i) Non-derivative financial assets

The Trust initially recognises non-derivative financial assets on the date that they originated. Financial assets mandatorily measured at fair value through profit and loss, are recognised initially on the trade date at which the Trust becomes a party to the contractual provisions of the instrument.

The Trust classifies non-derivative financial assets into the following categories:

Financial assets mandatorily measured at fair value through profit or loss.

A financial asset is classified at fair value through profit or loss if it is not measured at amortised cost or designated at fair value through comprehensive income upon initial recognition. Attributable transaction costs are recognised in profit or loss as incurred. Financial assets mandatorily measured at fair value through profit or loss are measured at fair value and changes therein, which takes in to account any dividend income, are recognised in profit or loss.

Financial assets mandatorily measured at fair value through profit or loss include: equity securities

Financial assets at amortised cost

Financial assets at amortised cost are those financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these financial assets are measured at amortised cost using the effective interest method, less any impairment losses. Financial assets at amortised cost include cash and cash equivalents; trade and other receivables.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with an original maturity of three months or less. Bank overdrafts, when applicable, are shown within borrowings in current liabilities in the Statement of Financial Position.

(ii) Non-derivative financial liabilities

The Trust initially recognises debt securities issued and subordinated liabilities on the date that they are originated. All other financial liabilities (including liabilities designated at fair value through profit or loss) are recognised initially on the trade date, which is the date that the Trust becomes a party to the contractual provisions of the instrument. The Trust derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

The Trust classifies non-derivative financial liabilities into the financial liabilities measured at amortised cost category. Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method.

Financial liabilities measured at amortised cost comprise: trade and other payables.

Quayside Securities Limited as Trustee for Toi Moana Trust
Notes to the Financial Statements (continued)
For the year ended 30 June 2023

3 Significant accounting policies (continued)

c) Dividend income

Dividend income is recognised on the date that the right to receive payment is established, being the ex-dividend date.

d) Finance income and expense

Finance income comprises interest income on funds invested. Interest income is recognised as it accrues, using the effective interest method. Finance expenses comprise interest expense on borrowings. All borrowing costs are recognised in profit or loss using the effective interest method.

e) Income tax expense

The Trust qualifies and has elected to be a Portfolio Investment Entity (PIE) for the purpose of taxation in New Zealand. Under the PIE regime, income is effectively taxed in the hands of the unit holders of the Trust, and therefore the Trust does not have any tax expense.

Investors in the Trust are obliged to provide the Trust with their Prescribed Investor Rate (PIR) of 0%, 10.5%, 17.5% or 28%.

Under the PIE legislation, the income of the Trust is attributed to the unit holders of the Trust in accordance with their proportional interest in the Trust. In the case of the Toi Moana Trust, all investors have a PIR of 0%.

f) Units issued

Units issued are classified as equity.

Where the Trust issues new or cancels existing units, the value of units issued or cancelled is calculated on the value of net assets of the Trust divided by the units on issue.

g) Goods and Services Tax (GST)

The Trust is not registered for GST. All amounts stated are inclusive of GST.

4 Determination of fair values

A number of the Trust's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities.

Fair values have been determined for measurement and/or disclosure purposes based on the following methods:

a) Trade receivables and payables

The nominal value less impairment provision of trade receivables and payables are assumed to approximate their fair values due to their short term nature.

b) Non-derivative financial assets

The fair value of financial instruments traded in active markets is based on quoted market prices at the reporting date.

Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

Quayside Securities Limited as Trustee for Toi Moana Trust
Notes to the Financial Statements (continued)
For the year ended 30 June 2023

5 Toi Moana Trust Statement of Service Performance

The Trust is a Council Controlled Trading Organisation and is required to prepare a Statement of Intent (SOI). Recorded below are the targets of the Trust's Statement of Intent.

(a) Investment Portfolio

Performance measure	Performance target	2023 result
Generate commercial returns across the Investment Portfolio.	Annual cash distribution target of 5%. Special distribution of any return achieved but not paid in previous years.	A distribution of 5%, totalling \$3.5m was paid for the year ending 30 June 2023. <i>(2022: target met).</i>
Capital preservation	Long term capital preservation over an initial period of seven years.	The net asset value of the fund has increased from \$43m as at 30 June 2022 to \$71.6m as at 30 June 2023. \$25m was due to new units issued, the residual is due to positive market performance. In total BOPRC investment to date amounts to \$70m. <i>(2022: Target not met -\$43m)</i>
Promote and support approaches to responsible investment that align capital with achieving a healthy, sustainable society, environment, and economy.	Maintain a written set of principles for responsible investment which is reviewed no less than biennially. Benchmark, through biennial review, the Group responsible investment principles against international standards and comparative national entities (for example NZ Super Fund). Do not invest in companies whose principal business activity is - <ul style="list-style-type: none"> • The manufacture and sale of armaments • The manufacture and sale of tobacco • The promotion of gambling. Carry out an annual audit of all existing investments to: <ul style="list-style-type: none"> • ensure continued adherence to the Group principles of responsible investment; and • monitor ESG risks and opportunities. Screen new investments for compliance with the Group principles of responsible investment.	The Trust maintains a Statement of Investment Policy and Objectives (SIPO) which outlines the responsible investment and ESG principles of the fund. All investments of the fund adhere to this standard. The last benchmark biennial review was completed in 2022. There are no investments in prohibited categories. The fourth quarter report will include the results of the review of compliance with responsible investment principles. In making new investments, the Trust and its external advisors consider the principles set out in the SIPO.

Quayside Securities Limited as Trustee for Toi Moana Trust
Notes to the Financial Statements (continued)
For the year ended 30 June 2023

5 Toi Moana Trust Statement of Service Performance (continued)


(b) Governance

This activity relates to the policies and procedures the *Quayside Group* will adopt to satisfy governance requirements and expectations and ensures that open dialogue exists between the *Quayside Group* and Council, so that Council are kept informed of all significant matters relating to the Trust, at the earliest opportunity.

Performance measure	Performance target	2023 result
Keep Council informed on a no surprises basis, providing quality and timely information.	Quarterly reporting on investment fund performance. Timely advice and support as required. Matters of urgency are reported to Council at the earliest opportunity.	Quarterly reports provided to Council as agreed following September, December, March, June. Toi Moana performance included as part of Treasury meetings held with Council staff.
Meet shareholders distribution expectations as outlined in SOI or as otherwise agreed.	Distributions paid to forecast values where actual financial performance meets/exceeds distribution forecast targets.	Distributions paid to forecast values, including special distribution.

Targets met: 5/5

Key

 *Met*
 *Not met*
 *Not applicable*

Quayside Securities Limited as Trustee for Toi Moana Trust
Notes to the Financial Statements (continued)
For the year ended 30 June 2023

6 Operating income

	30 June 2023 \$000	30 June 2022 \$000
<i>a) Dividend income</i>		
Foreign dividends	439	313
New Zealand dividends	1,206	1,234
Total dividend income	1,645	1,547
<i>b) Net fair value gains / (losses) on financial assets through profit or loss</i>		
Net gain / (losses) New Zealand equities	3,728	(1,133)
Net gain / (losses) International equities	539	736
Net gain / (losses) Australian equities	479	(1,216)
Net gain / (losses) New Zealand fixed interest	(203)	5
Net foreign exchange gain / (losses)	(28)	858
Net fair value gains / (losses) on financial assets through profit or loss	4,515	(750)

7 Expenses

	30 June 2023 \$000	30 June 2022 \$000
<i>a) Trading and other expenses</i>		
Audit NZ – fees for financial statements	9	14
Investment fees	105	106
Other expenses	291	114
Total trading and other expenses	405	234

Quayside Securities Limited as Trustee for Toi Moana Trust
Notes to the Financial Statements (continued)
For the year ended 30 June 2023

8 Finance income

	30 June 2023 \$000	30 June 2022 \$000
Finance income		
Interest income on bank deposits and fixed interest investments	1,295	31

9 Income tax

The trust is a PIE for income tax purposes.

	30 June 2023 \$000	30 June 2022 \$000
Taxable income		
Net profit/(loss) before income tax	7,043	594
Amounts which are non-deductible / (non- taxable):		
Loss / (gain) on investments	(4,498)	730
Non-assessable income	(5)	(41)
Non-deductible expenditure	-	-
Imputation credits and other tax credits received	340	380
Foreign dividend regime	113	(113)
Taxable income attributed to unit holders	2,992	1,558
Tax credits		
Imputation credits	(339)	(376)
Australian withholding tax	(1)	(4)
Foreign tax paid	(15)	(18)
Tax credits applied to unit holders	355	388

As the Trust is a PIE, its taxable income and tax credits have been attributed to unit holders.

Quayside Securities Limited as Trustee for Toi Moana Trust
Notes to the Financial Statements (continued)
For the year ended 30 June 2023

10 Trade and other receivables (current)

	30 June 2023 \$000	30 June 2022 \$000
Other receivables		
Dividends receivable	119	37
Interest receivable	131	0
Total receivable	250	37

Current trade and other receivables are non interest-bearing and receipt is normally on 30 day terms, therefore the carrying value of debtors and other receivables approximate their fair value.

11 Capital and reserves

a) Units issued

	30 June 2023 No.	30 June 2022 No.	30 June 2023 \$000	30 June 2022 \$000
Units held				
Bay of Plenty Regional Council				
Balance as at 1 July	45,000,000	45,000,000	43,095	47,001
Units issued	25,000,000	-	-	-
Balance as at 30 June	70,000,000	45,000,000	71,638	43,095
Quayside Holdings Limited				
Balance as at 1 July	1	1	-	-
Balance as at 30 June	1	1	-	-
Total				
Balance as at 1 July	70,000,001	45,000,001	43,095	47,001
Balance as at 30 June	70,000,001	45,000,001	71,638	43,095

The Trust was established on 1 July 2020 with the issue of 45,000,001 units at \$1 each. Units in the Trust were valued at 30 June 2023 at \$1.0234 per unit (2022: \$0.9576). Unit price is calculated on the value of net assets of the Trust divided by the total number of units on issue.

In July 2022, 25,000,000 units were issued to Bay of Plenty Regional Council at \$1 each.

(b) Distributions

Distributions totalling \$3.5 million at \$0.05 per unit were made to unit holders during the year (2022: \$4.5 million).

Quayside Securities Limited as Trustee for Toi Moana Trust
Notes to the Financial Statements (continued)
For the year ended 30 June 2023

12 Other financial assets

Other financial assets comprise the trust's diversified equity portfolio that is traded in active markets. These assets are valued at fair value based on quoted market prices at reporting date and are mandatorily valued at fair value through profit and loss. The movement in the balance of these assets represents share sales and purchases during the year and unrealised/realised gains and losses on the investments.

	30 June 2023 \$000	30 June 2022 \$000
NZ equities and fixed income	52,410	31,251
AUD equities	9,551	7,112
International equities	5,155	4,486
Total other financial assets	67,116	42,849

13 Trade and other payables

	30 June 2023 \$000	30 June 2022 \$000
Accruals	239	30
Related party payables	-	53
Total trade and other payables	239	83

Trade and other payables are non interest-bearing and are normally settled on 30 day terms, therefore the carrying value of trade and other payables approximates their fair value.

14 Related party transactions

Parent and ultimate controlling entity

The Parent entity of Quayside Securities Limited as Trustee for the Toi Moana Trust is Quayside Holdings Limited, which is 100% owned by the Bay of Plenty Regional Council – refer Note 1.

Transactions with key management personnel

The administration and management of the Trust is undertaken by Quayside Securities Limited as Trustee for Toi Moana Trust, therefore there is no management personnel compensation in relation to the Trust.

Other related entities

Other related parties include subsidiaries and equity accounted investees in the Group – refer Note 1. During the year, the Trust entered into transactions with companies in which Directors hold directorships. These directorships have not resulted in significant influence over the operations, policies or key decisions of these companies.

Quayside Securities Limited as Trustee for Toi Moana Trust
Notes to the Financial Statements (continued)
For the year ended 30 June 2023

14 Related party transactions (continued)

Related party transaction values and outstanding balances are as follows:

	30 June 2023 \$000	30 June 2022 \$000
Quayside Holdings Limited		
Fund management fee owing by Toi Moana Trust	230	53
Bay of Plenty Regional Council		
Distributions made by Toi Moana Trust	8,000	4,500
Units issued by Toi Moana Trust	25,000	-
Quayside Securities Limited		
Trustee fees paid by Toi Moana Trust	61	61

Quayside Holdings Limited holds one unit in Toi Moana Trust, acquired in July 2019 for \$1.00. The value of this unit at 30 June 2023 is \$1.0234 per unit. (2022: \$0.9576). Additionally, Quayside Holdings Limited is the appointed Fund Manager for Toi Moana Trust, for which it charges an annual fund management fee.

No related party debts have been written off or forgiven during the year.

15 Capital commitments and contingencies

The Trust has no capital commitments or contingencies at 30 June 2023 (2022: nil).

Quayside Securities Limited as Trustee for Toi Moana Trust
Notes to the Financial Statements (continued)
For the year ended 30 June 2023

16 Financial instruments

Categories of financial instruments

	30 June 2023 \$000	30 June 2022 \$000
Financial assets at amortised cost		
Cash and cash equivalents	4,516	292
Financial assets at fair value through profit and loss		
Other financial assets	67,116	42,849
Financial liabilities at amortised cost		
Trade and other payables - current	239	83

17 Subsequent events

There have been no events subsequent to balance date which would materially affect the financial statements.

Quayside Securities Limited as Trustee for Toi Moana Trust

Statutory Information

For the year ended 30 June 2023

Interests register

The Company is required to maintain an interests register in which the particulars of certain transactions and matters involving the directors must be recorded. The interest register for Quayside Properties Limited is available for inspection at the registered office. The directors of the Company have made general disclosures of interest in accordance with S140(2) of the Companies Act. Current interests and those which ceased during the year, are tabulated below. New disclosures advised since 1 July 2022 are italicised.

Director	Entity	Position
MCLEOD, Robert (Chair)	China Construction Bank (New Zealand) Limited	Director
	Ngāti Porou Holding Company Limited	Director Chair
	Port of Tauranga Limited	Director
	QHL Perpetual Preference Shares	Shareholder
	Quayside Holdings Limited	Director Chair
	Quayside Properties Limited	Director Chair
	Quayside Securities Limited	Director Chair
	Sanford Limited	Chair
	Sanford LTI Limited	Director
	<i>Singita Holdings Limited (appointed 28/3/23)</i>	Director
	<i>Singita Investments Limited (appointed 27/3/23)</i>	Director
<i>Real Fresh Limited (appointed 4/4/23)</i>	Director	
CROSBY, Stuart Alan	Bay of Plenty Regional Council	Councillor
	Equip GP Limited	Director
	Quayside Holdings Limited	Director
	Quayside Securities Limited	Director
	Quayside Properties Limited	Director
HEWLETT, Brett Donald	Templogger NZ Limited	Director Shareholder
	Comvita Limited	Chair Director
	Oriens Capital	Shareholder
	Quayside Holdings Limited	Director
	Quayside Properties Limited	Director
HORNE, Keiran Anne	Quayside Securities Limited	Director
	Quayside Properties Limited	Director
	ScreenSouth Limited	Director Chair
	Spey Downs Limited	Shareholder
	Television New Zealand Limited	Director ARC Chair
	University of Canterbury	Council Member ARC Chair
	<i>Enable Networks Limited (appointed 24/1/23)</i>	Chair
	<i>Enable Services Limited (appointed 24/1/23)</i>	Director ARC Chair
		Director

Quayside Securities Limited as Trustee for Toi Moana Trust
Statutory Information (continued)
For the year ended 30 June 2023

Interests register (continued)

Director	Entity	Position
MCTAVISH, Fiona Catherine	Bay of Plenty Regional Council	Officer
	BOPLASS Limited	Director
	McTavish – Huriwai Investments Limited	Director Shareholder
	Priority One WBOP Inc	Executive Board Member
	Quayside Holdings Limited	Director
	Quayside Securities Limited	Director
PARKER, Warren James	Quayside Properties Limited	Director
	FarmlQ Systems Limited (appointed 1 August 2021)	Director Chair
	Farmlands Cooperative Society Limited	Director
	Focus Genetics	Director
	Landcorp Estates Limited	Director Chair
	Landcorp Holdings Limited	Director Chair
	Landcorp Pastoral Limited	Director Chair
	PAMU, Landcorp Farming Limited	Director Chair
	Quayside Holdings Limited	Director
Quayside Securities Limited	Director	
WHITE, Te Taru	Quayside Properties Limited	Director
	Bay of Plenty Regional Council	Councillor
	Indigenuity Limited	Director
	Pukahukiwi Kaokaoroa Inc	Trustee
	Kahukiwi Management Limited	Director
	Noa New Zealand Limited	Director Shareholder
	Quayside Holdings Limited	Director
	Quayside Securities Limited	Director
	Te Taru White Consultancy Limited	Director Shareholder
	Whenua Fruits Limited	Shareholder
	<i>Manaakiora Trust (appointed 18.5.23)</i>	Director
Te Tatau o Te Arawa Charitable Trust	Board Member	

The entities listed above against each director may transact with Quayside Securities Limited as Trustee for Toi Moana Trust. Refer to Note 14 of the financial statements.

Quayside Securities Limited as Trustee for Toi Moana Trust

Statutory Information (continued)

For the year ended 30 June 2023

Information used by directors

During the financial year there were no notices from directors of Quayside Securities Limited as Trustee for Toi Moana Trust requesting to use information received in their capacity as a director which would not otherwise have been available to them.

Indemnification and insurance of directors and officers

The *Quayside Group* has arranged policies of Directors' and Officers' Liability Insurance and separate Directors' and Officers' defence costs insurance.

Donations

No donations were made by Quayside Securities Limited as Trustee for Toi Moana Trust during the year ended 30 June 2023 (2022: nil).

Directors

The following directors of Quayside Securities Limited as Trustee for Toi Moana Trust held office as at 30 June 2023:

R McLeod (Chair)

S Crosby

B Hewlett

K Horne

F McTavish

W Parker

T White

Directors were remunerated by Quayside Securities Limited except for F McTavish who was remunerated by the Bay of Plenty Regional Council.

Loans

There were no loans by Quayside Securities Limited as Trustee for Toi Moana Trust, to directors.

Employees

The Trust does not have any employees. All administration is carried out by Quayside Holdings Limited under a management agreement with Quayside Securities Limited.

Auditor's remuneration

The following amounts are payable to the auditor of the company for the year:

Audit New Zealand Audit Fees \$9,890 (GST inclusive)

Quayside Securities Limited as Trustee for Toi Moana Trust Directory

Registered office

Level 2, 41 The Strand
Tauranga 3110
Ph: (07) 579 5925

Postal address

PO Box 13564
Tauranga 3141

Auditors

Audit New Zealand
On behalf of the Auditor-General
745 Cameron Road
PO Box 621
Tauranga 3110
New Zealand

Solicitor

Cooney Lees Morgan
PO Box 143
Tauranga 3110

